

Vermont Community Loan Fund, Inc.

FINANCIAL STATEMENTS

December 31, 2022

Vermont Community Loan Fund, Inc.  
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**Kittell Branagan & Sargent**

*Certified Public Accountants*

Vermont License #167

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of  
Vermont Community Loan Fund, Inc.  
Montpelier, Vermont

### **Opinion**

We have audited the accompanying financial statements of Vermont Community Loan Fund, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Vermont Community Loan Fund, Inc. as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Vermont Community Loan Fund, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Vermont Community Loan Fund, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Vermont Community Loan Fund, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Vermont Community Loan Fund, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information in Schedules 1 and 2 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.



St. Albans, Vermont  
February 23, 2023

Vermont Community Loan Fund, Inc.  
STATEMENTS OF FINANCIAL POSITION  
December 31, 2022

ASSETS

|  | <u>2022</u>          | <u>2021</u>          |
|--|----------------------|----------------------|
| <b>CURRENT ASSETS</b>  |                      |                      |
| Cash and Cash Equivalents - Note 2, 4 and 5                      | \$ 11,630,467        | \$ 18,291,115        |
| Investments - Certificates of Deposit - Note 2, 4 and 5          | 1,951,538            | 2,752,266            |
| Investments - Note 3, 4 and 5                                    | 3,114,891            | 749,703              |
| Other Receivables - Current Portion - Note 6                     | 65,838               | 56,027               |
| Loans Receivable - Current Portion - Note 7                      | 6,658,844            | 6,339,629            |
| Accrued Interest Receivable                                      | 201,572              | 175,672              |
| Prepaid Expenses   | 44,434               | 47,185               |
| <b>TOTAL CURRENT ASSETS</b>                                      | <u>23,667,584</u>    | <u>28,411,597</u>    |
| <b>NON-CURRENT ASSETS</b>  |                      |                      |
| Investments - Long-Term Portion- Note 3, 4 and 5                 | 8,178,590            | 2,659,424            |
| Loans Receivable - Long-Term Portion - Note 7                    | 20,817,872           | 22,644,133           |
| Operating Lease - Right to Use Asset                             | 497,342              | -                    |
| Security Deposit -Note 17  | 4,308                | 4,308                |
| Reserve for Loan Losses - Note 8                                 | (1,573,531)          | (1,737,899)          |
| Plant and Equipment - (Net of Accumulated Depreciation) - Note 9 | 210,188              | 213,851              |
| <b>TOTAL NON-CURRENT ASSETS</b>                                  | <u>28,134,769</u>    | <u>23,783,817</u>    |
| <b>TOTAL ASSETS</b>  | <u>\$ 51,802,353</u> | <u>\$ 52,195,414</u> |

LIABILITIES AND NET ASSETS

|   |                      |                      |
|---|----------------------|----------------------|
| <b>CURRENT LIABILITIES</b>                            |                      |                      |
| Accounts Payable                                      | \$ 26,900            | \$ 17,801            |
| Accrued Liabilities                                   | 78,020               | 84,297               |
| Borrower Deposits - Note 14                           | 141,060              | 341,090              |
| Accrued Interest Payable                              | 226,517              | 240,725              |
| Deferred Revenue - Current Portion - Note 10          | 14,768               | 21,027               |
| Operating Lease Liability - Current Portion - Note 17 | 65,071               | -                    |
| Loans Payable - Current Portion - Note 11             | 10,394,712           | 7,811,098            |
| <b>TOTAL CURRENT LIABILITIES</b>                      | <u>10,947,048</u>    | <u>8,516,038</u>     |
| <b>NON-CURRENT LIABILITIES</b>                        |                      |                      |
| Deferred Revenue - Long-Term - Note 10                | 21,346               | 36,919               |
| Operating Lease Liability - Note 17                   | 439,430              | -                    |
| Loans Payable - Long-Term - Note 11                   | 22,878,355           | 26,497,702           |
| <b>TOTAL NON-CURRENT LIABILITIES</b>                  | <u>23,339,131</u>    | <u>26,534,621</u>    |
| <b>TOTAL LIABILITIES</b>                              | <u>34,286,179</u>    | <u>35,050,659</u>    |
| <b>NET ASSETS</b>                                     |                      |                      |
| Without Donor Restrictions- Note 13                   | 13,748,273           | 13,284,527           |
| With Donor Restrictions- Note 12 and 13               | 3,767,901            | 3,860,228            |
| <b>TOTAL NET ASSETS</b>                               | <u>17,516,174</u>    | <u>17,144,755</u>    |
| <b>TOTAL LIABILITIES AND NET ASSETS</b>               | <u>\$ 51,802,353</u> | <u>\$ 52,195,414</u> |

The accompanying notes are an integral part of this financial statement.

Vermont Community Loan Fund, Inc.  
STATEMENTS OF ACTIVITIES  
For The Years Ended December 31, 2022

|  | 2022                          |                            |                      | 2021                          |                            |                      |
|--|-------------------------------|----------------------------|----------------------|-------------------------------|----------------------------|----------------------|
|  | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total                | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total                |
| REVENUE  |                               |                            |                      |                               |                            |                      |
| Contributions                                      | \$ 118,340                    | \$ 106,901                 | \$ 225,241           | \$ 230,984                    | \$ 196,063                 | \$ 427,047           |
| Grants   | 774,295                       | 277,000                    | 1,051,295            | 2,725,359                     | 1,212,500                  | 3,937,859            |
| Financing Charges                                  | 89,015                        | -                          | 89,015               | 226,507                       | -                          | 226,507              |
| Loan Interest                                      | 1,505,219                     | 935                        | 1,506,154            | 1,577,535                     | -                          | 1,577,535            |
| Net Investment Income                              | 152,446                       | 534                        | 152,980              | 55,807                        | 767                        | 56,574               |
| Recovery of Bad Debt and<br>Foreclosure Expenses   | -                             | -                          | -                    | 31,406                        | -                          | 31,406               |
| Other Income                                       | 24,515                        | -                          | 24,515               | 31,356                        | -                          | 31,356               |
| Net Assets Released from<br>Restrictions - Note 12 | <u>477,697</u>                | <u>(477,697)</u>           | <u>-</u>             | <u>469,465</u>                | <u>(469,465)</u>           | <u>-</u>             |
| TOTAL REVENUE                                      | <u>3,141,527</u>              | <u>(92,327)</u>            | <u>3,049,200</u>     | <u>5,348,419</u>              | <u>939,865</u>             | <u>6,288,284</u>     |
| EXPENSES   |                               |                            |                      |                               |                            |                      |
| Program Services                                   | 2,124,479                     | -                          | 2,124,479            | 2,343,976                     | -                          | 2,343,976            |
| Management and General                             | 453,012                       | -                          | 453,012              | 420,048                       | -                          | 420,048              |
| Fundraising  | <u>100,290</u>                | <u>-</u>                   | <u>100,290</u>       | <u>92,621</u>                 | <u>-</u>                   | <u>92,621</u>        |
| TOTAL EXPENSES                                     | <u>2,677,781</u>              | <u>-</u>                   | <u>2,677,781</u>     | <u>2,856,645</u>              | <u>-</u>                   | <u>2,856,645</u>     |
| CHANGES IN NET ASSETS                              | 463,746                       | (92,327)                   | 371,419              | 2,491,774                     | 939,865                    | 3,431,639            |
| NET ASSETS - January 1,                            | <u>13,284,527</u>             | <u>3,860,228</u>           | <u>17,144,755</u>    | <u>10,792,753</u>             | <u>2,920,363</u>           | <u>13,713,116</u>    |
| NET ASSETS - December 31,                          | <u>\$ 13,748,273</u>          | <u>\$ 3,767,901</u>        | <u>\$ 17,516,174</u> | <u>\$ 13,284,527</u>          | <u>\$ 3,860,228</u>        | <u>\$ 17,144,755</u> |

The accompanying notes are an integral part of this financial statement.

Vermont Community Loan Fund, Inc.  
STATEMENT OF FUNCTIONAL EXPENSES  
For The Year Ended December 31, 2022

|                                    | <u>Program<br/>Services</u> | <u>Management<br/>and General</u> | <u>Fundraising</u>    | <u>Total</u>            |
|------------------------------------|-----------------------------|-----------------------------------|-----------------------|-------------------------|
| Accounting                         | \$ -                        | \$ 36,131                         | \$ -                  | \$ 36,131               |
| Bank Charges                       | 3,989                       | 1,710                             | -                     | 5,699                   |
| Board and Committee Expense        | 915                         | 549                               | 366                   | 1,830                   |
| Computer Supplies                  | 9,163                       | 2,443                             | 611                   | 12,217                  |
| Consultants                        | 83,110                      | 35,619                            | -                     | 118,729                 |
| Depreciation                       | 45,503                      | 12,134                            | 3,034                 | 60,671                  |
| Dues and Publications              | 7,640                       | 2,037                             | 509                   | 10,186                  |
| Employee Search & Relocation Exp   | -                           | 2,249                             | -                     | 2,249                   |
| Foreclosure Expense                | 41,929                      | -                                 | -                     | 41,929                  |
| Fiscal Sponsor Admin Fees          | 15,354                      | -                                 | -                     | 15,354                  |
| Grant Administrative Expenses      | 6,661                       | -                                 | -                     | 6,661                   |
| Insurance                          | 16,333                      | 4,356                             | 1,089                 | 21,778                  |
| Interest Expense                   | 505,062                     | -                                 | -                     | 505,062                 |
| Legal                              | 1,048                       | 3,144                             | -                     | 4,192                   |
| Loan Service Fees                  | 7,483                       | -                                 | -                     | 7,483                   |
| Marketing and Communications       | 39,785                      | -                                 | 4,421                 | 44,206                  |
| Provision for Loan Losses - Note 8 | (55,001)                    | -                                 | -                     | (55,001)                |
| Occupancy Costs                    | 80,095                      | 21,359                            | 5,340                 | 106,794                 |
| Office Supplies                    | 5,641                       | 1,504                             | 376                   | 7,521                   |
| Outreach                           | 18,104                      | -                                 | 2,012                 | 20,116                  |
| Personnel Costs                    | 1,205,952                   | 321,587                           | 80,397                | 1,607,936               |
| Postage                            | 2,117                       | 1,058                             | 353                   | 3,528                   |
| Repairs and Maintenance            | 1,534                       | 409                               | 102                   | 2,045                   |
| Staff Enrichment                   | 4,855                       | 1,295                             | 324                   | 6,474                   |
| Telephone                          | 9,947                       | 2,653                             | 663                   | 13,263                  |
| Training                           | 4,385                       | 1,169                             | 292                   | 5,846                   |
| Transportation                     | 4,954                       | 1,321                             | 330                   | 6,605                   |
| Travel                             | 1,071                       | 285                               | 71                    | 1,427                   |
| Pass Through Grant Expense         | 56,850                      | -                                 | -                     | 56,850                  |
| <br>TOTAL                          | <br><u>\$ 2,124,479</u>     | <br><u>\$ 453,012</u>             | <br><u>\$ 100,290</u> | <br><u>\$ 2,677,781</u> |

The accompanying notes are an integral part of this financial statement.

Vermont Community Loan Fund, Inc.  
STATEMENT OF FUNCTIONAL EXPENSES  
For The Year Ended December 31, 2021

|                                    | <u>Program<br/>Services</u> | <u>Management<br/>and General</u> | <u>Fundraising</u>   | <u>Total</u>            |
|------------------------------------|-----------------------------|-----------------------------------|----------------------|-------------------------|
| Accounting                         | \$ -                        | \$ 35,220                         | \$ -                 | \$ 35,220               |
| Bank Charges                       | 3,359                       | 1,440                             | -                    | 4,799                   |
| Board and Committee Expense        | 642                         | 386                               | 257                  | 1,285                   |
| Computer Supplies                  | 9,496                       | 2,532                             | 633                  | 12,661                  |
| Consultants                        | 66,353                      | 28,437                            | -                    | 94,790                  |
| Depreciation                       | 28,475                      | 7,593                             | 1,898                | 37,966                  |
| Dues and Publications              | 6,874                       | 1,833                             | 458                  | 9,165                   |
| Employee Search & Relocation Exp   | -                           | 1,721                             | -                    | 1,721                   |
| Foreclosure Expense                | 54,761                      | -                                 | -                    | 54,761                  |
| Fiscal Sponsor Admin Fees          | 15,484                      | -                                 | -                    | 15,484                  |
| Grant Administrative Expenses      | 13,372                      | -                                 | -                    | 13,372                  |
| Insurance                          | 13,393                      | 3,572                             | 893                  | 17,858                  |
| Interest Expense                   | 530,830                     | -                                 | -                    | 530,830                 |
| Legal                              | 690                         | 2,071                             | -                    | 2,761                   |
| Loan Service Fees                  | 24,276                      | -                                 | -                    | 24,276                  |
| Marketing and Communications       | 33,687                      | -                                 | 3,743                | 37,430                  |
| Provision for Loan Losses - Note 7 | 139,084                     | -                                 | -                    | 139,084                 |
| Occupancy Costs                    | 65,968                      | 17,592                            | 4,398                | 87,958                  |
| Office Supplies                    | 4,388                       | 1,170                             | 293                  | 5,851                   |
| Outreach                           | 7,555                       | -                                 | 840                  | 8,395                   |
| Personnel Costs                    | 1,159,947                   | 309,319                           | 77,330               | 1,546,596               |
| Postage                            | 2,084                       | 1,043                             | 348                  | 3,475                   |
| Repairs and Maintenance            | 1,413                       | 377                               | 94                   | 1,884                   |
| Staff Enrichment                   | 3,377                       | 901                               | 225                  | 4,503                   |
| Telephone                          | 10,031                      | 2,675                             | 669                  | 13,375                  |
| Training                           | 6,389                       | 1,704                             | 426                  | 8,519                   |
| Transportation                     | 1,666                       | 444                               | 111                  | 2,221                   |
| Travel                             | 68                          | 18                                | 5                    | 91                      |
| Pass Through Grant Expense         | 140,314                     | -                                 | -                    | 140,314                 |
| <br>TOTAL                          | <br><u>\$ 2,343,976</u>     | <br><u>\$ 420,048</u>             | <br><u>\$ 92,621</u> | <br><u>\$ 2,856,645</u> |

The accompanying notes are an integral part of this financial statement.



Vermont Community Loan Fund, Inc.  
STATEMENTS OF CASH FLOWS  
For The Years Ended December 31, 2022

|   | <u>2022</u>          | <u>2021</u>          |
|---|----------------------|----------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                   |                      |                      |
| Changes in Net Assets   | \$ 371,419           | \$ 3,431,639         |
| Adjustments to reconcile net income to net cash used in operating activities: |                      |                      |
| Depreciation Expense  | 60,671               | 37,966               |
| Loans Receivable Charged Off  | 109,367              | 152,672              |
| Change in Provision for Loan Losses   | (164,368)            | (13,587)             |
| (Increase)/Decrease in:   |                      |                      |
| Prepaid Expenses  | 2,751                | (5,784)              |
| Security Deposit  | -                    | (4,308)              |
| Operating Lease - Right to Use Asset  | 47,652               | -                    |
| Other Receivable  | (9,811)              | (38,962)             |
| Increase/(Decrease) in:   |                      |                      |
| Accounts Payable  | 9,099                | 857                  |
| Accrued Liabilities   | (6,277)              | 7,388                |
| Borrower Deposits   | (200,030)            | 200,303              |
| Operating Lease Liability   | (40,493)             | -                    |
| Deferred revenue  | <u>(21,832)</u>      | <u>(27,640)</u>      |
| NET CASH PROVIDED BY OPERATING ACTIVITIES                                     | <u>158,148</u>       | <u>3,740,544</u>     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                   |                      |                      |
| Decrease/(Increase) in Investments - Certificates of Deposits                 | 800,728              | (753,158)            |
| Decrease/(Increase) in Investments  | (7,884,354)          | 191,192              |
| (Purchase) or Sale of Leasehold Improvements and Equipment                    | (57,008)             | (216,373)            |
| Principal Advances on Loans Receivable  | (7,403,640)          | (6,494,707)          |
| Principal Payments on Loans Receivable  | 8,801,315            | 5,757,111            |
| Decrease/(Increase) in Accrued Interest Receivable                            | <u>(25,900)</u>      | <u>10,094</u>        |
| NET CASH (USED) BY INVESTING ACTIVITIES                                       | <u>(5,768,859)</u>   | <u>(1,505,841)</u>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                   |                      |                      |
| Increase/(Decrease) in Accrued Interest Payable                               | (14,208)             | 4,803                |
| Proceeds from additional Loans Payable  | 2,244,356            | 3,317,761            |
| Principal Payments to Loans Payable   | <u>(3,280,084)</u>   | <u>(1,573,465)</u>   |
| NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES                              | <u>(1,049,936)</u>   | <u>1,749,099</u>     |
| <b>NET INCREASE (DECREASE) IN CASH</b>  | (6,660,647)          | 3,983,802            |
| <b>CASH - January 1,</b>  | <u>18,291,115</u>    | <u>14,307,313</u>    |
| <b>CASH - December 31,</b>  | <u>\$ 11,630,468</u> | <u>\$ 18,291,115</u> |
| <b>SUPPLEMENTAL DISCLOSURES</b>   |                      |                      |
| Interest paid to investors  | <u>\$ 519,408</u>    | <u>\$ 526,612</u>    |

The accompanying notes are an integral part of this financial statement.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

Vermont Community Loan Fund, Inc. (herein "The Fund") was organized in June 1987 as a non-profit corporation under the laws of the State of Vermont and was granted exempt status by the Internal Revenue Service under IRC Section 501(c) (3) on April 27, 1988.

NOTE 1      SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements are prepared in accordance with generally accepted accounting principles.

Cash and Cash Equivalents include amounts in demand deposits as well as short-term investments with a maturity date within three (3) months of the date acquired by The Fund.

Plant and equipment is stated at cost for purchases higher than \$1,000. Normal maintenance and repair costs are expensed as incurred. Depreciation is charged using the straight-line method over the following estimated lives:

|                                   |               |
|-----------------------------------|---------------|
| Leasehold Improvements            | Term of Lease |
| Furniture, Fixtures and Equipment | 5 Years       |
| Computer Equipment                | 3 Years       |

Paid time off is accrued and charged to the appropriate program expense when earned by the employee.

Contributions of cash and other assets are reported as restricted if they are received with donor imposed stipulations that limit the use of the donated assets. Contributions can be unrestricted, temporarily restricted, or permanently restricted.

Net Assets without Donor Restrictions

These assets result from contributions and other inflows which have no restrictions and over which the Board of Directors retains full control to use in achieving any of its organizational purposes.

Net Assets with Donor Restrictions

These assets result from donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events or programs run by The Fund. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained for a particular use in perpetuity. Net assets with donor-imposed restrictions are released when the restriction expires which could be when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

The Fund reports each class of net assets within the following subcategories:

*Program Activities* – Include net assets that are restricted to cover program delivery expenses and general operating functions of The Fund, which could include salary, program costs, overhead, and other expenses.

*Financing Activities* – Net assets that are restricted for mission-related lending. Where restricted by donors, these include net assets which will be redeployed as lending capital unless the grant is released due to a restriction being met.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Because donors generally allow contributions to this category of net assets to offset loan charge-offs, The Fund releases an amount equivalent to the loss taken related to the charge-off. Any net recoveries related to the loan charge-off will be returned to this category.

*Pass-Through Activities* – Net assets that are restricted amounts to be passed through (re-granted) to other organizations or individuals for mission-related purposes. These net assets are not available to be used for program activities or financing activities.

The Fund classifies net assets with donor restrictions into two subcategories:

- *Purpose restricted* net assets include amounts restricted for program activities or mission related finance activities of The Fund.
- *Perpetual in nature* net assets include grant funds that are held in perpetuity.

Estimates

The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Below Market Interest Rate Loans

Generally accepted accounting principles require not-for-profit organizations to record interest expense (income) and contribution revenue (expense) in connection with loans that are interest free or that have below market interest rates. The Fund believes there is no material difference between market rates for these types of loans and the stated rates of loans in their portfolios. Consequently, no adjustments have been made to the financial statements to reflect rate differentials.

Loans Receivable

The Fund considers all loans receivable as not held for sale therefore management intends to hold them until paid. Interest accrues daily on outstanding loan balances and The Fund generally collects payments on principal and interest monthly.

Loans become delinquent after 30 days have elapsed since the scheduled payment due date per the terms of the loan. Loans are recorded for non-accrual status when repayment of principal and/or interest in full is doubtful or the borrower's financial soundness is in serious jeopardy. If a loan is well secured and in the process of collection and not expected to result in a deficiency after collateral liquidation, The Fund's staff can recommend that the loan not be placed on non-accrual status. Loans that are removed from non-accrual status must be current and approved by The Fund's Executive Director with written notice.

Loans that have payments in arrears of 90 days or more will be reviewed for consideration as a potential loan charge-off. In the instance of secured loans, staff will take steps to review and evaluate the current value of collateral, including real estate, assigned accounts, chattel/personal property, and the strength of any loan guarantors or co-signers. After exhausting reasonable efforts in loan workout and collateral acquisition and liquidation, staff can categorize those non-performing loans as non-recoverable and offset the respective loan loss reserve account against the outstanding balance of the loan.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 2 CASH AND CERTIFICATES OF DEPOSIT

Cash and certificates of deposit as of December 31, 2022 and 2021 totaled \$13,582,005 and \$21,043,381, respectively.

| <b><i>Cash and Certificates of Deposit</i></b> | <b>2022</b>   | <b>2021</b>   |
|--|---------------|---------------|
| Insured/(FDIC/NCUA)                            | \$ 1,868,331  | \$ 2,002,764  |
| Collateralized - Treasury                      | 2,344,174     | 2,794,954     |
| Collateralized - Pool                          | 9,228,733     | 14,124,920    |
| Uninsured/Uncollateralized                     | 140,767       | 2,120,743     |
| Total  | \$ 13,582,005 | \$ 21,043,381 |

The collateralized accounts are collateralized with government securities, federal agency issued mortgage backed securities and/or general obligation Vermont municipal notes and bonds held by the Bank's Trust department with a security interest granted to The Fund.

Per agreements with Green Mountain Power, USDA Rural Development, the Small Business Administration, and the Economic Development Authority (EDA), separate bank accounts are maintained totaling \$2,671,477 and \$3,195,276 at December 31, 2022 and 2021, respectively.

The book balance is comprised of cash and certificates of deposits as follows:

| <b><i>Cash and Certificates of Deposit</i></b> | <b>2022</b>   | <b>2021</b>   |
|--|---------------|---------------|
| Cash and Cash Equivalents                      | \$ 11,630,467 | \$ 18,291,115 |
| Investments- Certificates of Deposit           | 1,951,538     | 2,752,266     |
| Total  | \$ 13,582,005 | \$ 21,043,381 |

NOTE 3 INVESTMENTS

At December 31, 2022 and 2021, The Fund had \$11,293,481 and \$3,409,127 in investments in U.S. Government Agency Obligations, respectively.

The Fund's investments are reported at fair value in the accompanying balance sheets. The methods used to measure fair value may produce an amount that may not be indicative of net realizable or reflective of future fair values. Furthermore, although The Fund believes its valuations methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to measure the fair value of certain financial instruments could result in a different fair value at the reporting date.

The fair value measurement accounting literature establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that we can access at the measurement date.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
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NOTE 3 INVESTMENTS (continued)

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, we develop inputs using the best information available in the circumstances.

The Fund uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, The Fund measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 2 inputs and Level 3 inputs are only used when Level 1 inputs are not available. All of the investments held by The Fund are classified as Level 1.

Level 2 Fair Value Measurements

The fair value of U.S. government agency obligations is valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates, and market-rate assumptions, and are classified within Level 2.

The book balance is comprised of U.S. government agency obligations as follows:

| <b><i>Investments</i></b>                        | <b><i>2022</i></b> | <b><i>2021</i></b> |
|--|--------------------|--------------------|
| Investments - U.S. Government Agency Obligations | \$ 11,293,481      | \$ 3,409,127       |
| Less: Current Portion                            | 3,114,891          | 749,703            |
| Non-Current Portion                              | \$ 8,178,590       | \$ 2,659,424       |

NOTE 4 LIQUIDITY

Financial assets available for general operating use, that is, without donor or other restrictions limiting their use (see Note 5), within one year of the statement of financial position date, comprise the following at December 31, 2022.

|   |                      |
|---|----------------------|
| Cash and cash equivalents               | \$ 11,630,467        |
| Investments - Certificates of Deposit   | 1,951,538            |
| Investments                             | 3,114,891            |
| Other receivables                       | 65,838               |
| Loans receivable - current portion      | 6,658,844            |
| Accrued interest receivable             | 201,572              |
|   | <u>\$ 23,623,150</u> |
| Less:                                   |                      |
| Pass-through cash and cash equivalents: | (448,334)            |
| Borrower Deposits                       | (141,060)            |
| Investor liquidity reserves             | (2,661,845)          |
|   | <u>\$ 20,371,911</u> |

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 4 LIQUIDITY (continued)

The Fund's investment and cash management objectives are to carry out The Fund's mission. Effective investment and cash management enhances The Fund's capacity to increase access to capital for the benefit of low and moderate income Vermonters. The Fund is committed to repaying in full all investors and to preserve its capital for the use in fulfilling its mission.

As a part of its internal cash management policies, The Fund aims to maintain operating liquidity balances of at least three months of operating expenses and current payables. Cash exceeding short-term requirements can be invested in various marketable securities, mainly certificates of deposit from financial institutions, US government obligations, and/or US government agency securities (see Note 2 and 3) following the parameters of the Board-approved Investment and Cash Management Policy. In managing its investment portfolio, The Fund aims to minimize risk to principal and ensure compliance with all investor covenants.

To ensure sufficient funding available to support investor repayments, as part of a Board-approved Investment and Cash Management Policy, The Fund maintains an internal liquidity reserve equal to the greatest of 8% of unrestricted obligations to investors or 25% of unrestricted obligations to investors due in the next twelve months.

To supplement liquidity for mission related financing, The Fund currently has two committed lines of credit from two different banks which it could draw upon (see Note 16). As of December 31, 2022, none of these lines have outstanding balances.

NOTE 5 CASH AND INVESTMENT RESERVES

At December 31, 2022 and 2021, The Fund had cash and investments of \$24,875,486 and \$24,452,507, respectively. The Fund reserves a portion of this money for various purposes.

The following is a breakdown of these reserves.

| <i><b>Type of Reserve</b></i>                                 | <i><b>2022</b></i>   | <i><b>2021</b></i>   |
|---|----------------------|----------------------|
| Cash Reserved for GMP & GMPCHP                                | \$ 138,357           | \$ 194,925           |
| Cash Reserved for VECAA                                       | 309,977              | 322,735              |
| Cash Reserved for Loan Commitments & Undisbursed Closed Loans | 6,881,525            | 5,243,783            |
| Cash Reserved for Loan Loss & Investor Liquidity              | 4,235,377            | 4,482,603            |
| Cash Reserved for Borrower Deposits                           | 141,060              | 341,090              |
| Available Cash - Undesignated (Operating)                     | 1,029,835            | 1,189,651            |
| Available Cash for Lending                                    | 12,139,355           | 12,677,720           |
| <b>Total Cash</b>   | <b>\$ 24,875,486</b> | <b>\$ 24,452,507</b> |

At December 31, 2022, the Available Cash for Lending excludes various lines of credits and financing commitments as more fully described in Note 16. Financing Commitments.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 6 OTHER RECEIVABLES

At December 31, 2022 and 2021, The Fund had other receivables of \$65,838 and \$56,027 respectively. Other receivables are comprised of grants which will be received in 2023.

| <b><i>Other Receivables</i></b>        | <b>2022</b> | <b>2021</b> |
|--|-------------|-------------|
| EDA CARES Technical Assistance Grant   | \$ -        | \$ 4,539    |
| USDA (RMAP) Technical Assistance Grant | 10,199      | 5,962       |
| SBA Technical Assistance Grant         | 55,639      | 45,526      |
| Total                                  | \$ 65,838   | \$ 56,027   |

NOTE 7 LOANS RECEIVABLE

At December 31, 2022 and 2021, there were 255 and 242 loans receivable, respectively. The loan balances at December 31, 2022 vary in amount from \$280 to \$2,080,810 with maturity dates ranging from February 1, 2023 to December 1, 2041 and with interest rates from 0% to 8% with a weighted average rate of 5.00%. Security interests vary from loan guarantees and senior and junior mortgages to personal and business property.

Total loans receivable at December 31, 2022 and 2021 were \$27,476,716 and \$28,983,762, respectively.

| <b><i>Loans Receivable</i></b>   | <b>2022</b>   | <b>2021</b>   |
|----------------------------------|---------------|---------------|
| Loans Current, Per Terms of Loan | \$ 26,659,500 | \$ 28,240,979 |
| Loans Delinquent, 31-90 Days     | 147,566       | 9,695         |
| Non-Performing Loans             | 669,650       | 733,088       |
| Total                            | 27,476,716    | 28,983,762    |
| Less: Current Portion            | (6,658,844)   | (6,339,629)   |
| Non-Current Portion              | \$ 20,817,872 | \$ 22,644,133 |

Maturities of Loans Receivable at December 31, 2022 are as follows:

|            |                      |
|------------|----------------------|
| 2023       | \$ 6,658,844         |
| 2024       | 3,844,902            |
| 2025       | 3,006,711            |
| 2026       | 2,553,217            |
| 2027       | 5,885,127            |
| Thereafter | <u>5,527,915</u>     |
| Total      | <u>\$ 27,476,716</u> |

In 2013, The Fund was approved to be a member of the U.S. Small Business Administration 7(a) Loan Guarantee Program – Community Advantage Pilot Program. The guarantee program provides guarantees for 85% of the principal balance of qualifying loans equal to or under \$150,000 and a 75% guarantee for loans over \$150,000. As of December 31, 2022 and 2021 the guaranteed principal balance was \$180,388 and \$398,577, respectively. The total outstanding balances for these loans as of December 31, 2022 and 2021 were \$236,896 and \$511,641, respectively.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 7      LOANS RECEIVABLE (continued)

Because of The Fund's participation in the U.S. Small Business Administration 7(a) Loan Guarantee Program – Community Advantage Pilot Program, The Fund was able to become a Paycheck Protection Program (PPP) lender under the Coronavirus Aid, Relief, and Economic Security Act (CARES). In 2022 and 2021, The Fund closed zero (0) and forty-six (46) loans totaling \$0 and \$908,904, respectively. As of December 31, 2022, the outstanding balance for these loans was \$0.

At December 31, 2022 and 2021, The Fund also held a \$95,000 note receivable which will only be recoverable under certain conditions and, therefore, this loan is not included in the total above, or in Exhibit I. This loan was made to the Crystal Lake Housing Limited Partnership (Crystal Lake) and is structured as a thirty (30) year, 0% deferred note. The repayment of this note is based on the future cash flow and ability of the borrower to repay. A grant was received by The Fund to make this loan. This grant does not require any payback by The Fund regardless of the collection of the loan from Crystal Lake.

At December 31, 2022 and 2021, The Fund also held a \$400,000 note receivable which will only be recoverable under certain conditions and, therefore, this loan is not included in the total above, or in Exhibit I. This loan was made to the Moose River Housing Limited Partnership (Moose River) and is structured as a thirty (30) year, 0% deferred note. The repayment of this note is based on the future cash flow and ability of the borrower to repay. A grant was received by The Fund to make this loan. This grant does not require any payback by The Fund regardless of the collection of the loan from Moose River.

At December 31, 2022 and 2021, The Fund also held a \$413,400 note receivable which will only be recoverable under certain conditions and, therefore, this loan is not included in the total above, or in Exhibit I. This loan was made to the Evergreen Housing Limited Partnership (Evergreen) and is structured as a thirty (30) year, 0% deferred note. The repayment of this note is based on the future cash flow and ability of the borrower to repay. A grant was received by The Fund to make this loan. This grant does not require any payback by The Fund regardless of the collection of the loan from Evergreen.

Per its Bylaws, The Fund actively seeks out community-based non-profit organizations and members of lending institutions to serve on the Board of Directors. Consequently, during the course of business, loans may be made to organizations of which current Vermont Community Loan Fund, Inc. members are significant employees or board directors.

Committed Funds to Borrowers

At December 31, 2022 and 2021, there were thirty (30) outstanding loan commitments and loans not fully disbursed totaling \$6,881,525 and \$5,243,782, respectively.



Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 8      LOAN LOSS RESERVE

The Fund has established a reserve to cover potential loan losses. The reserve amount is based on a risk rating system. Each loan in the portfolio is assigned a risk rating which is tied to a percentage. This percentage is used to determine the reserve amount for each loan based on the outstanding loan balance. Each loan's risk rating is evaluated at the time of origination and annually by both the loan officer and the loan monitoring committee. This process is intended to manage the risk of the portfolio. It should assure a consistent level of awareness regarding the risk and a systematic method of adjusting the portfolio's reserves to accommodate risk levels at any given time. The loan loss reserve account is funded from unrestricted net assets. The loan loss reserves at December 31, 2022 and 2021 are \$1,573,531 and \$1,737,899, respectively.

Changes in the loan loss reserve for the years ended December 31, were as follows:

| 2022                                    | Housing    | Community Facilities | Business   | Early Care & Learning | Total        |
|---|------------|----------------------|------------|-----------------------|--------------|
| Balance<br>Dec 31, 2021                 | \$ 595,821 | \$ 225,333           | \$ 524,915 | \$ 391,830            | \$ 1,737,899 |
| Provision for<br>Loan Losses            | (31,781)   | (36,357)             | (4,587)    | 17,724                | (55,001)     |
| Recoveries of<br>amounts charged<br>off | -          | -                    | -          | -                     | -            |
|   | 564,040    | 188,976              | 520,328    | 409,554               | 1,682,898    |
| Amounts<br>Charged off                  | (6,000)    | -                    | -          | (103,367)             | (109,367)    |
| Balance<br>Dec 31, 2022                 | \$ 558,040 | \$ 188,976           | \$ 520,328 | \$ 306,187            | \$ 1,573,531 |

| 2021                                    | Housing    | Community Facilities | Business   | Early Care & Learning | Total        |
|---|------------|----------------------|------------|-----------------------|--------------|
| Balance<br>Dec 31, 2020                 | \$ 661,000 | \$ 216,168           | \$ 520,693 | \$ 353,625            | \$ 1,751,486 |
| Provision for<br>Loan Losses            | (65,179)   | 9,165                | (18,401)   | 182,093               | 107,678      |
| Recoveries of<br>amounts<br>charged off | -          | -                    | 22,623     | 8,783                 | 31,406       |
|   | 595,821    | 225,333              | 524,915    | 544,501               | 1,890,570    |
| Amounts<br>Charged off                  | -          | -                    | -          | (152,671)             | (152,671)    |
| Balance<br>Dec 31, 2021                 | \$ 595,821 | \$ 225,333           | \$ 524,915 | \$ 391,830            | \$ 1,737,899 |

Despite the above allocation, the loan loss reserve is general in nature and is available to absorb loss from any loan type.

The Fund's impairment methodology is to individually evaluate every loan for impairment in calculating the loan loss reserve.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 8 LOAN LOSS RESERVE (continued)

The following table summarizes the loan ratings applied to The Fund's loan types as of December 31:

| 2022 Risk   | Housing       | Community Facilities | Business     | Early Care & Learning | Total         |
|-------------|---------------|----------------------|--------------|-----------------------|---------------|
| Low         | \$ 318,177    | \$ 26,118            | \$ -         | \$ -                  | \$ 344,295    |
| Moderate    | 2,100,859     | 482,161              | 194,091      | 234,603               | 3,011,714     |
| Average     | 4,984,400     | 373,118              | 6,006,446    | 2,006,755             | 13,370,719    |
| Substantial | 4,038,721     | 3,480,383            | 1,381,526    | 606,292               | 9,506,922     |
| High        | 479,968       | -                    | 272,190      | 316,500               | 1,068,658     |
| Workout     | 85,000        | -                    | -            | 89,408                | 174,408       |
| Total       | \$ 12,007,125 | \$ 4,361,780         | \$ 7,854,253 | \$ 3,253,558          | \$ 27,476,716 |

| 2021 Risk   | Housing       | Community Facilities | Business     | Early Care & Learning | Total         |
|-------------|---------------|----------------------|--------------|-----------------------|---------------|
| Low         | \$ 341,992    | \$ 33,277            | \$ 60,037    | \$ -                  | \$ 435,306    |
| Moderate    | 3,352,345     | 705,596              | -            | 95,906                | 4,153,847     |
| Average     | 4,313,848     | -                    | 5,172,764    | 2,412,500             | 11,899,112    |
| Substantial | 4,578,744     | 4,288,327            | 1,773,217    | 485,665               | 11,125,953    |
| High        | 496,306       | -                    | 278,964      | 487,773               | 1,263,043     |
| Workout     | 85,000        | -                    | -            | 21,501                | 106,501       |
| Total       | \$ 13,168,235 | \$ 5,027,200         | \$ 7,284,982 | \$ 3,503,345          | \$ 28,983,762 |

The following is an overview of The Fund's loan rating system:

**1 Rating – Low Risk**

At origination, loans will warrant a rating of "1" when the loan is fully secured by cash or other liquid securities. This also would apply to loans that are pre-funded with designated funds from outside entities and there is no risk of The Fund's capital. On a continuing basis, loans will warrant a rating of "1" only when the loan exhibits all of the following characteristics:

- Loan is current.
- Balance remains fully secured

**2 Rating – Moderate Risk**

At origination, loans will warrant a rating of "2" when the loan exhibits the following characteristics:

- The loan either has a strong collateral position with a discounted LTV of at least 80% or historical and projected cash flow provide debt service coverage of at least 1.3x.
- The loan officer believes there is very low risk of the loan going into default and very low risk of loss to The Fund.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 8 LOAN LOSS RESERVE (continued)

On a continuing basis, loans will warrant a rating of “2” when the loan exhibits the following characteristics:

- Loan payments are timely.
- Borrower's financial condition is stable (able to meet financial obligations).

**3 Rating – Average Risk**

At origination, loans will warrant a rating of “3” when the loan exhibits the following characteristics:

- Collateral coverage of the loan is sufficient with a discounted LTV of at least 100% but the liquidation value may be questionable.
- Cash flow coverage is sufficient with debt service coverage of at least 1.1x

On a continuing basis, loans will warrant a rating of “3” when the loan exhibits any of the following characteristics:

- Loan payments are frequently late.
- Borrower's financial condition is weak (having difficulty meeting financial obligations).
- Financial reports are irregular.

**4 Rating – Substantial Risk**

In general, the Business lending shall not seek to originate loans with a risk rating of “4”. On a continuing basis, loans will warrant a rating of “4” when the loan exhibits any of the following characteristics:

- Loan payments are frequently 30 days past due without good cause.
- Borrower's financial condition is weak (unable to meet financial obligations).
- Financial reports are non-existent without good cause.
- Evidence of fraud.
- Serious documentation deficiencies (i.e. insurance coverage).
- Workout is a consideration.

**5 Rating – High Risk**

Loans will warrant a rating of “5” when the loan exhibits the following characteristics:

- The loan officer believes there is a significant risk that the loan will remain non-performing.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 8 LOAN LOSS RESERVE (continued)

**6 Rating – Workout**

A loan will warrant a “6” rating when it is deemed that there is virtually no chance that a loan will be performing and it is either in foreclosure or going through a voluntary liquidation with the borrower. A loan will maintain this rating until it has been charged off.

The following table provides information with respect to loans individually assessed for impairment as of and for the year ended December 31:

| 2022                  | Recorded<br>Investment | Principal<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest Income<br>Recognized |
|-----------------------|------------------------|----------------------|----------------------|-----------------------------------|-------------------------------|
| Housing               | \$ 12,007,125          | \$ 12,007,125        | \$ 558,040           | \$ 12,587,679                     | \$ 682,701                    |
| Community Facilities  | 4,361,780              | 4,361,780            | 188,976              | 4,694,490                         | 258,927                       |
| Business              | 7,854,253              | 7,854,253            | 520,328              | 7,569,618                         | 388,261                       |
| Early Care & Learning | 3,253,558              | 3,253,558            | 306,187              | 3,378,452                         | 176,265                       |
| Total                 | \$ 27,476,716          | \$ 27,476,716        | \$ 1,573,531         | \$ 28,230,239                     | \$ 1,506,154                  |

| 2021                 | Recorded<br>Investment | Principal<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest Income<br>Recognized |
|----------------------|------------------------|----------------------|----------------------|-----------------------------------|-------------------------------|
| Housing              | \$ 13,168,235          | \$ 13,168,235        | \$ 595,821           | \$ 13,994,105                     | \$ 748,491                    |
| Community Facilities | 5,027,200              | 5,027,200            | 225,333              | 5,023,508                         | 287,263                       |
| Business             | 7,284,982              | 7,284,982            | 524,915              | 6,471,798                         | 346,831                       |
| Child Care           | 3,503,345              | 3,503,345            | 391,830              | 3,201,889                         | 194,950                       |
| Total                | \$ 28,983,762          | \$ 28,983,762        | \$ 1,737,899         | \$ 28,691,300                     | \$ 1,577,535                  |

For the years ended December 31, 2022 and 2021, \$1,506,154 and \$1,577,535 were recognized as interest income from the above loans.

As of December 31, 2022 and 2021, The Fund was not committed to lend any additional funds to borrowers whose loans were nonperforming, impaired or restructured.

NOTE 9 PLANT AND EQUIPMENT

The following is a summary of net plant and equipment at December 31, 2022 and 2021:

| Fixed Assets                      | Gross Fixed<br>Assets<br>12/31/22 | Accumulated<br>Depreciation<br>12/31/22 | Net Book Value<br>12/31/22 | Gross Fixed<br>Assets<br>12/31/21 | Accumulated<br>Depreciation<br>12/31/21 | Net Book Value<br>12/31/21 |
|-----------------------------------|-----------------------------------|---|----------------------------|-----------------------------------|---|----------------------------|
| Furniture, Fixtures and Equipment | \$ 298,315                        | \$ 208,770                              | \$ 89,545                  | \$ 273,177                        | \$ 174,900                              | \$ 98,277                  |
| Leasehold Improvements            | 120,643                           | -                                       | 120,643                    | 120,643                           | 5,069                                   | 115,574                    |
| Total                             | \$ 418,958                        | \$ 208,770                              | \$ 210,188                 | \$ 393,820                        | \$ 179,969                              | \$ 213,851                 |

NOTE 10 DEFERRED REVENUE

At December 31, 2022 and 2021, deferred revenue was \$36,114 and \$57,946 respectively.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 10 DEFERRED REVENUE (continued)

In late 2016, with start-up support from the State of Vermont's Working Lands Enterprise Initiative (WLEB), The Fund started the Sprout Deferred Payment Loan Program (Sprout) to help meet the financing needs of working land entrepreneurs who might not be eligible for a loan otherwise. The initial grant funding in 2016, as well as additional funding in 2018, from WLEB covers a portion of the loan interest. As of December 31, 2022 and 2021, there were 20 borrowers each year who were participating in the Sprout program.

Deferred revenue consists of remaining WLEB funds expected to be earned in subsequent years.

| Deferred Revenue      | 2022      | 2021      |
|-----------------------|-----------|-----------|
| WLEB                  | \$ 36,114 | \$ 57,946 |
| Less: Current Portion | (14,768)  | (21,027)  |
| Non-Current Portion   | \$ 21,346 | \$ 36,919 |

NOTE 11 LOANS PAYABLE

At December 31, 2022 and 2021, there were various loans payable. There were 713 loans at December 31, 2022, which varied in amount from \$250 to \$1,500,000 with maturity dates from January 15, 2023 to August 18, 2047 and with interest rates from 0% to 4% with a weighted average rate of 1.44%. The loans from USDA, totaling \$4,856,099, are secured by a pledge of all assets now in the IRP and RMAP Revolving Funds, including cash and investments, notes receivable and the security interest in collateral pledged. Loans from the SBA, totaling \$653,830, are secured by a pledge of all assets in the SBA Revolving Fund, including cash and investments, notes receivable and the security interest in collateral pledged. The remainder of the loans are unsecured. The loans payable balances at December 31, 2022 and 2021 were \$33,273,067 and \$34,308,800, respectively.

The following is a summary of loans payable at December 31, 2022 and 2021:

| Loans Payable         | 2022          | 2021          |
|-----------------------|---------------|---------------|
| Total Loans Payable   | \$ 33,273,067 | \$ 34,308,800 |
| Less: Current Portion | (10,394,712)  | (7,811,098)   |
| Non-Current Portion   | \$ 22,878,355 | \$ 26,497,702 |

Maturities at December 31, 2022 are as follows:

|            |                      |
|------------|----------------------|
| 2023       | \$ 10,394,712        |
| 2024       | 6,789,910            |
| 2025       | 3,846,585            |
| 2026       | 2,873,413            |
| 2027       | 1,841,115            |
| Thereafter | 7,527,332            |
|            | <u>\$ 33,273,067</u> |

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
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NOTE 11 LOANS PAYABLE (continued)

Per its Bylaws, The Fund actively seeks out investors and members of the socially responsible investment community to serve as members of its Board of Directors. Consequently, during the course of business, investments may be accepted from individual Board members or from organizations of which current Board members of The Fund are significant employees or board directors. There are some loans payable that contain certain financial covenants.

NOTE 12 NET ASSETS WITH DONOR RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended December 31:

|  | 2022              | 2021              |
|--|-------------------|-------------------|
| <b>Satisfaction of purpose restrictions</b>                                  |                   |                   |
| Vermont Early Childhood Advocacy Alliance                                    | \$ 273,808        | \$ 228,116        |
| Barre Area Revolving Loan Fund   | 1,971             | 1,954             |
| Equipment Access Program   | -                 | 96,237            |
| Vermont Housing Conservation Board for Mobile Home<br>Subsidy Program - VHCB | 6,000             | -                 |
| Green Mountain Power   | 56,850            | 44,150            |
| Mascoma Business Navigator   | 60,079            | -                 |
| Interest Rate Subsidy - COVID program  | 24,869            | -                 |
| Interest Rate Subsidy - SPROUT program                                       | 5,819             | 1,459             |
| Racial Justice Contributions   | 48,301            | 97,549            |
| Total releases from purpose restrictions                                     | <u>\$ 477,697</u> | <u>\$ 469,465</u> |

Net Assets with donor restrictions are restricted and summarized as follows as of December 31:

|   | 2022                          |                                |                     |
|---|-------------------------------|--------------------------------|---------------------|
| <b>Program Initiative</b>   | <b>Purpose<br/>Restricted</b> | <b>Perpetual in<br/>Nature</b> | <b>Total</b>        |
| Program Activities:   |                               |                                |                     |
| Vermont Early Childhood Advocacy Alliance   | \$ 281,716                    | \$ -                           | \$ 281,716          |
| Racial Justice Programs   | 168,829                       | -                              | 168,829             |
| Total Program Activities  | 450,545                       | -                              | 450,545             |
| Financing Activities:   |                               |                                |                     |
| Barre Area Revolving Loan Fund  | 196,244                       | -                              | 196,244             |
| Equipment Access Program  | -                             | -                              | -                   |
| Northern Border Regional Commission   | 94,104                        | -                              | 94,104              |
| Philanthropic Interest Rate Subsidies - Racial Justice  | 164,118                       | -                              | 164,118             |
| Philanthropic Interest Rate Subsidies - Sprout Program  | 81,001                        | -                              | 81,001              |
| Philanthropic Interest Rate Subsidies - COVID Recovery  | 105,130                       | -                              | 105,130             |
| Vermont Housing Conservation Board for Mobile Home Subsidy<br>Program - VHCB (now restricted to affordable housing) | -                             | 140,907                        | 140,907             |
| USDA-RD Grants (three revolving funds), plus deposit interest   | -                             | 431,811                        | 431,811             |
| Economic Development Authority (EDA)  | -                             | 1,965,684                      | 1,965,684           |
| Total Financing Activities  | 640,597                       | 2,538,402                      | 3,178,999           |
| Pass-Through:   |                               |                                |                     |
| Green Mountain Power (GMP)  | 138,357                       | -                              | 138,357             |
| Total net assets with donor restrictions  | <u>\$ 1,229,499</u>           | <u>\$ 2,538,402</u>            | <u>\$ 3,767,901</u> |

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 13 PROGRAM IMPACT ON NET ASSETS WITH AND WITHOUT DONOR RESTRICTIONS

VERMONT EARLY CHILDHOOD ADVOCACY ALLIANCE EFFECT ON NET ASSETS WITH DONOR RESTRICTIONS

The Fund entered into a fiscal sponsor relationship with the Vermont Early Childhood Advocacy Alliance on November 22, 2013.

The Vermont Early Childhood Advocacy Alliance (VECAA) is an unincorporated coalition of individuals, organizations, businesses and agencies dedicated to supporting Vermont's children during their early years. The Alliance is committed to improving the early childhood experience in the areas of education/learning, safety, health, nutrition and economic security.

A fiscal sponsor describes a relationship in which an unincorporated group wishing to conduct charitable activities affiliates with an existing 501(c)(3) nonprofit with a compatible mission. The parent sponsor accepts the group as one of its programs, provides organizational support (accounting, HR, back-office, etc.). The fiscal sponsor is able to provide this support only to groups whose activities further the sponsor's mission and tax-exempt purpose. At a minimum the fiscal sponsor must:

- Retain control and discretion as to the use of any funds.
- Maintain records establishing that the funds were used for section 501(c)(3) purposes.
- Limit distributions to specific projects that are in furtherance of their own exempt purpose.

A 501(c)(3) organization acting as a fiscal sponsor that fails to conform to these requirements jeopardizes their own exempt status.

In preparation for beginning this relationship, The Fund revised and updated its charitable and tax-exempt purpose filing with the Vermont Secretary of State's office and filed Form 5768 with the IRS.

The original sponsorship agreement was entered into in 2013 and renewed in subsequent years. In 2018, the agreement was renewed to include a provision that the agreement will remain in effect until the relationship is terminated. The VECAA activities will be funded by grants and donations from interested foundations, agencies, corporations and individuals.

As of December 31, 2022 donor restricted net assets in the VECAA Fund were \$281,716 and \$299,623 at December 31, 2021.

RACIAL JUSTICE PROGRAM EFFECT ON NET ASSETS WITH DONOR RESTRICTIONS

The Fund received several philanthropic donations in 2020, 2021, and 2022 towards The Fund's initiatives surrounding racial justice. The goal of the racial justice program is to provide education internally as well as creating a Racial Justice Fund for lending. In 2021, the Justice Forward Fund was launched. As a part of this work, a Business Navigator was hired in 2021 to help coordinate partnerships in Chittenden County to increase The Fund's work with communities of color.

As of December 31, 2022 and December 31, 2021 donor restricted net assets in the Racial Justice program totaled \$168,829 and \$218,211, respectively for program activities.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 13 PROGRAM IMPACT ON NET ASSETS WITH AND WITHOUT DONOR RESTRICTIONS  
(continued)

BARRE AREA REVOLVING LOAN FUND EFFECT ON NET ASSETS WITH DONOR RESTRICTIONS

The Fund received a capital grant from the Barre Area Revolving Loan Fund (BRLF) in 2015 to provide loans to businesses in the Town and City of Barre, VT. This revolving loan fund was capitalized with \$257,245 received in cash. The Fund charged 8% of deposited funds to establish a segregated loan fund to manage the BRLF. Annually, The Fund will charge a 1% asset management fee to fund operations of the BRLF. The Fund will retain the interest from loans and cash on deposit.

As of December 31, 2022, the donor restricted net assets were \$196,244 and \$198,215 at December 31, 2021.

NORTHERN BORDERS REGIONAL COMMISSION EFFECT ON NET ASSETS WITH DONOR RESTRICTIONS

In 2019, The Fund received a \$250,000 capital grant from the Northern Borders Regional Commission (NBRC) to provide loans to small business owners and entrepreneurs at work in Vermont's working lands, forestry, and outdoor recreation sectors. The Fund will provide matching funds in the revolving fund using other sources of capital. In 2022, the grant period was extended to September 30, 2023.

As of December 31, 2022 and December 31, 2021, the donor restricted net assets were \$94,104 and \$93,250, respectively.

PHILANTHROPIC INTEREST RATE SUBSIDIES EFFECT ON NET ASSETS WITH DONOR RESTRICTIONS

In 2021 and 2020, The Fund received several philanthropic donations intended to subsidize interest rates for various lending programs, including a replenishment of interest subsidy related to the Sprout program, funding towards the Justice Forward Fund, as well as a subsidy dedicated to helping borrowers impacted by the COVID-19 pandemic.

As of December 31, 2022 and December 31, 2021, the donor restricted net assets were \$350,249 and \$353,935, respectively.

GMP FUNDS EFFECT ON NET ASSETS WITH DONOR RESTRICTIONS

In 2004, The Fund established the Green Mountain Power Renewable Development Fund (RDF). In 2008, The Fund established the Green Mountain Power Combined Heat and Power Fund (CHP). In 2015, the Funds of the CHP Fund were consolidated with the RDF Fund. In 2016 and prior years, both funds have received grants which increased the net assets in The Fund. Net assets in the funds will decrease in subsequent years as The Fund sub-grants the capital to eligible renewable energy projects.

Donor restricted net assets for the RDF and CHP as of December 31, 2022 and 2021 are \$138,357 and \$194,925 respectively.



Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 13      PROGRAM IMPACT ON NET ASSETS WITH AND WITHOUT DONOR RESTRICTIONS  
(continued)

ECONOMIC DEVELOPMENT AUTHORITY EFFECT ON NET ASSETS WITH DONOR RESTRICTIONS

The Fund received a capital grant from the Economic Development Authority (EDA) in 2014 to provide loans to businesses in the six northern most counties of Vermont – Caledonia, Essex, Franklin, Grand Isle, Lamoille and Orleans. This revolving loan fund was capitalized with \$526,007 received in cash and \$180,393 in loans from the former holder of the grant. In addition, The Fund was required to contribute \$231,500 in equity. The Net Asset Transfer was comprised of three performing loans with cumulative balances of \$230,337 and \$1,163 in cash.

In 2021, under the Reinvigorating Lending for the Future Act, the EDA released its federal interest in the capital grant. Per the terms of the released agreement, the funds associated with this grant are to continue as a revolving loan fund and the EDA reserves the right to inquire. The funds associated with this capital grant will remain restricted.

The Fund was awarded a \$960,000 capital grant in 2020 to provide loans to businesses impacted by the COVID-19 pandemic located in the six northern most counties of Vermont – Caledonia, Essex, Franklin, Grand Isle, Lamoille and Orleans. In 2021, all funds were drawn from the EDA for deployment to nine (9) borrowers. In 2022, \$42,000 from an associated technical assistance grant were shifted in the revolving loan fund for a total of \$1,002,000. The additional funds were deployed to two (2) additional borrowers.

As of December 31, 2022, the total donor restricted net assets in the EDA were \$1,965,684 and \$1,923,521 at December 31, 2021.

NEXT GENERATION FUND EFFECT ON NET ASSETS WITHOUT DONOR RESTRICTIONS

The Next Generation Fund (NGF) was created by The Fund late in 2013 in order to create a self-sustaining pool of loan capital to support its child care programs. The Fund is intended to provide technical assistance and lower cost loans to early care and learning borrowers, through low interest rate bearing investments, permanent capital grants and capacity building grants. The Fund contributed \$250,000 unrestricted equity to the NGF. As of December 31, 2022 The Fund has twenty-one (21) investors, including the Office of the Treasurer State of Vermont, totaling approximately \$1.125 million with approximately \$894,000 in loans receivable to seven (7) borrowers.

As of December 31, 2022, the unrestricted net assets in the NGF were \$205,750 and \$211,086 at December 31, 2021.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 13      PROGRAM IMPACT ON NET ASSETS WITH AND WITHOUT DONOR RESTRICTIONS  
(continued)

FOOD, FARMS & FOREST FUND EFFECT ON NET ASSETS WITHOUT DONOR RESTRICTIONS

The Food, Farms & Forest Fund (FFF) was created by The Fund in late 2015 in order to create a self-sustaining pool of loan capital to support its food, farm and forest programs. The Fund is intended to provide technical assistance and lower cost loans to food, farm and forest borrowers, through low interest rate bearing investments, permanent capital grants and capacity building grants. As of December 31, 2022 the FFF had sixty (60) investors totaling approximately \$2.0 million in loans payable and has approximately \$1.337 million in loans receivable to twenty-six (26) borrowers.

As of December 31, 2022, the unrestricted net deficits in the FFF were \$(53,463) and \$(30,878) as of December 31, 2021.

NOTE 14      BORROWER DEPOSITS

The Fund held cash balances of \$141,060 and \$341,090 for one (1) and two (2) borrowers as of December 31, 2022 and 2021, respectively. The deposits are available to cover any shortfalls in debt repayments.

NOTE 15      403(b) RETIREMENT PLAN

The Fund's 403(b) Plan consists of an Elective Employee Deferral, an employer Match of the Participants' Elective Deferral and a Discretionary Employer Contribution. The Elective Employee Deferral allows each Participant to defer the maximum percentage of Compensation or dollar amount permissible under Code §402(g), not to exceed the limits of Code §§403(b), 404, 414(v) and 415. The Fund matches 100% of the Participants' Elective Deferrals up to a maximum of 2.5%. The Discretionary Employer Contribution is allocated as a percentage of compensation of the eligible Participants for the Plan Year. The Discretionary Contribution was 2.5% in 2022 and 2021. Pension expense for the years ended December 31, 2022 and 2021 was \$54,539 and \$51,720, respectively.

NOTE 16      FINANCING COMMITMENTS

The Fund was approved for loans from Community National Bank and M&T Bank (formerly People's United Bank) in 2009, TD Bank in 2012, Bank of America in 2018, as well as the Small Business Administration (SBA) in 2022. The Bank of America investment was repaid and closed in 2022. Each other loan has been renewed at successive maturity since then, if applicable.

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 16 FINANCING COMMITMENTS (continued)

At December 31, 2022, The Fund had \$1,161,888 in financing available.

| Financing Commitments         | Rate     | Term<br>(Yrs) | Financing<br>Amount | 2022 Outstanding<br>Balance | Available<br>Balance | 2021 Outstanding<br>Balance |
|-------------------------------|----------|---------------|---------------------|-----------------------------|----------------------|-----------------------------|
| M&T Bank Line of Credit (LOC) | Variable | 1             | \$ 500,000          | -                           | \$ 500,000           | -                           |
| TD Bank LOC                   | Variable | 1             | 500,000             | -                           | \$ 500,000           | -                           |
| Bank of America               | 2.500%   | 8             | 2,000,000           | -                           | \$ -                 | 2,000,000                   |
| SBA                           | 0.000%   | 10            | 500,000             | 338,112                     | \$ 161,888           | -                           |
| Total                         |          |               | \$ 3,500,000        | \$ 338,112                  | \$ 1,161,888         | \$ 2,000,000                |

NOTE 17 OPERATING LEASE AGREEMENT

In 2021, The Fund entered into a ten (10) year lease agreement with Malone 118 Main street Montpelier Properties, LLC to rent office space. The lease agreement included a security deposit of \$4,308. Rental expense for the years ended December 31, 2022 and 2021 was \$63,484 and \$62,240, respectively.

In 2022, The Fund adopted FASB Accounting Standards Update (ASU) No. 2016-02, ASC 842, *Leases*, which requires the recognition of a right-of-use asset and a lease liability based on the present value of the remaining lease payments. Under ASC 842, A contract is (or contains) a lease if it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is defined under the standard as having both the right to obtain substantially all of the economic benefits from use of the asset and the right to direct the use of the asset. Management only reassess its determination if the terms and conditions of the contract are changed. The allocation of consideration in the contract is recognized straight-line over the term of the lease. A discount rate of 4.50% was used to determine present value. The adoption of the standard resulted in an increase in operating right-of-use asset of \$544,934 and an increase in lease liability of \$544,934.

At December 31, 2022 the right-of-use asset and lease liability were \$497,342 and 504,501, respectively.

A schedule by years of minimum future rentals on the operating lease and the decrease of the net present value (NPV) of the lease liability are as follows:

| Year  | Rent Expense | Right-of-Use Asset<br>Balance at Dec 31 | NPV of Lease Liability<br>Balance at Dec 31 |
|-------|--------------|---|---|
| 2023  | \$ 65,071    | \$ 447,829                              | \$ 460,560                                  |
| 2024  | 66,698       | 396,357                                 | 413,032                                     |
| 2025  | 68,365       | 342,649                                 | 361,601                                     |
| 2026  | 70,074       | 286,585                                 | 306,105                                     |
| 2027  | 71,826       | 227,981                                 | 246,318                                     |
| 2028  | 73,622       | 166,673                                 | 182,030                                     |
| 2029  | 75,462       | 102,398                                 | 112,936                                     |
| 2030  | 77,349       | 34,969                                  | 38,799                                      |
| 2031  | 39,152       | -                                       | -   |
| Total | \$ 607,619   |   |   |

Vermont Community Loan Fund, Inc.  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2022

NOTE 17      OPERATING LEASE AGREEMENT (continued)

At renewal, The Fund has the option to extend the lease for two (2) additional five (5) year terms.

NOTE 18      SUBSEQUENT EVENTS

In accordance with accounting standards, the Fund has evaluated subsequent events through February 23, 2023, which is the date of these financial statements were available to be issued. All subsequent events requiring recognition as of December 31, 2022, have been incorporated into these basic financial statements herein.

## SUPPLEMENTARY INFORMATION

VERMONT COMMUNITY LOAN FUND, INC. AND SUBSIDIARIES  
SUPPLEMENTARY INFORMATION  
COMBINING SCHEDULE OF FINANCIAL POSITION  
December 31, 2022

Schedule 1

| ASSETS                                  | Operating Fund      | GMP CVPS RDF/CHP Fund | VECAA Fund        | Unrestricted Fund    | Agri Tourism Fund | Intermediary Relending Program 29 Fund | Intermediary Relending Program 30 Fund | Intermediary Relending Program 31 Fund | SBA Fund          | RMAP Fund         | EDA Fund          | EDA CARES Fund    | Barre Revolving Loan Fund | NBRC Fund        | Food, Farms, and Forest Fund | Next Generation Fund | Elimination         | Total                |
|---|---------------------|-----------------------|-------------------|----------------------|-------------------|--|--|--|-------------------|-------------------|-------------------|-------------------|---------------------------|------------------|------------------------------|----------------------|---------------------|----------------------|
| <b>CURRENT ASSETS</b>                   |                     |                       |                   |                      |                   |  |  |  |                   |                   |                   |                   |                           |                  |                              |                      |                     |                      |
| Cash and Cash Equivalents               | \$ 1,029,835        | \$ 138,357            | \$ 309,977        | \$ 6,101,708         | \$ 91,835         | \$ 994,418                             | \$ 253,051                             | \$ 528,547                             | \$ 316,407        | \$ 143,349        | \$ 286,730        | \$ 106,387        | \$ 163,698                | \$ 9,260         | \$ 683,952                   | \$ 472,956           | \$ -                | \$ 11,630,467        |
| Investments - Certificates of Deposit   | -                   | -                     | -                 | 1,770,679            | -                 | 180,859                                | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 1,951,538            |
| Investments                             | 353,365             | -                     | -                 | 2,761,526            | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 3,114,891            |
| Other Receivables-Current Portion       | 65,838              | -                     | -                 | -                    | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 65,838               |
| Loans Receivable - Current Portion      | -                   | -                     | -                 | 4,768,170            | 80,007            | 360,181                                | 200,577                                | 161,129                                | 117,657           | 45,748            | 158,962           | 215,185           | 8,029                     | 19,925           | 313,540                      | 209,734              | -                   | 6,658,844            |
| Accrued Interest Receivable             | -                   | -                     | -                 | 163,253              | 649               | 8,217                                  | 3,504                                  | 2,978                                  | 1,360             | 504               | 1,579             | 145               | 100                       | 426              | 3,835                        | 15,022               | -                   | 201,572              |
| Prepaid Expenses                        | 40,210              | -                     | 4,224             | -                    | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 44,434               |
| Due from Other Programs                 | 141,405             | -                     | -                 | -                    | -                 | 550,450                                | 4,870                                  | 2,747                                  | 9,210             | 4,547             | -                 | -                 | -                         | -                | -                            | -                    | (713,229)           | -                    |
| <b>TOTAL CURRENT ASSETS</b>             | <b>1,630,653</b>    | <b>138,357</b>        | <b>314,201</b>    | <b>15,565,336</b>    | <b>172,491</b>    | <b>2,094,125</b>                       | <b>462,002</b>                         | <b>695,401</b>                         | <b>444,634</b>    | <b>194,148</b>    | <b>447,271</b>    | <b>321,717</b>    | <b>171,827</b>            | <b>29,611</b>    | <b>1,001,327</b>             | <b>697,712</b>       | <b>(713,229)</b>    | <b>23,667,584</b>    |
| <b>NON-CURRENT ASSETS</b>               |                     |                       |                   |                      |                   |  |  |  |                   |                   |                   |                   |                           |                  |                              |                      |                     |                      |
| Investments - Long-Term Portion         | -                   | -                     | -                 | 8,178,590            | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 8,178,590            |
| Loans Receivable - Long-Term Portion    | -                   | -                     | -                 | 14,649,032           | 261,046           | 1,175,188                              | 654,438                                | 525,725                                | 383,889           | 149,266           | 518,658           | 702,097           | 26,198                    | 65,013           | 1,023,009                    | 684,313              | -                   | 20,817,872           |
| Lease - Right to Use Asset              | 497,342             | -                     | -                 | -                    | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 497,342              |
| Security Deposits                       | 4,308               | -                     | -                 | -                    | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 4,308                |
| Reserve for Loan Losses                 | -                   | -                     | -                 | (1,142,326)          | (13,642)          | (97,957)                               | (37,074)                               | (27,509)                               | (35,900)          | (12,444)          | (63,504)          | (40,695)          | (1,369)                   | (3,398)          | (53,462)                     | (44,251)             | -                   | (1,573,531)          |
| Net Property, Plant and Equipment       | 210,188             | -                     | -                 | -                    | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 210,188              |
| <b>TOTAL NON-CURRENT ASSETS</b>         | <b>711,838</b>      | <b>-</b>              | <b>-</b>          | <b>21,685,296</b>    | <b>247,404</b>    | <b>1,077,231</b>                       | <b>617,364</b>                         | <b>498,216</b>                         | <b>347,989</b>    | <b>136,822</b>    | <b>455,154</b>    | <b>661,402</b>    | <b>24,829</b>             | <b>61,615</b>    | <b>969,547</b>               | <b>640,062</b>       | <b>-</b>            | <b>28,134,769</b>    |
| <b>TOTAL ASSETS</b>                     | <b>\$ 2,342,491</b> | <b>\$ 138,357</b>     | <b>\$ 314,201</b> | <b>\$ 37,250,632</b> | <b>\$ 419,895</b> | <b>\$ 3,171,356</b>                    | <b>\$ 1,079,366</b>                    | <b>\$ 1,193,617</b>                    | <b>\$ 792,623</b> | <b>\$ 330,970</b> | <b>\$ 902,425</b> | <b>\$ 983,119</b> | <b>\$ 196,656</b>         | <b>\$ 91,226</b> | <b>\$ 1,970,874</b>          | <b>\$ 1,337,774</b>  | <b>\$ (713,229)</b> | <b>\$ 51,802,353</b> |
| <b>LIABILITIES AND NET ASSETS</b>       |                     |                       |                   |                      |                   |  |  |  |                   |                   |                   |                   |                           |                  |                              |                      |                     |                      |
| <b>CURRENT LIABILITIES</b>              |                     |                       |                   |                      |                   |  |  |  |                   |                   |                   |                   |                           |                  |                              |                      |                     |                      |
| Accounts Payable                        | \$ 22,675           | \$ -                  | \$ 1,723          | \$ 2,502             | \$ -              | \$ -                                   | \$ -                                   | \$ -                                   | \$ -              | \$ -              | \$ -              | \$ -              | \$ -                      | \$ -             | \$ -                         | \$ -                 | \$ -                | \$ 26,900            |
| Accrued Liabilities                     | 67,119              | -                     | 10,901            | -                    | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 78,020               |
| Borrower Deposits                       | -                   | -                     | -                 | 141,060              | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 141,060              |
| Accrued Interest Payable                | -                   | -                     | -                 | 180,403              | -                 | 12,688                                 | 8,447                                  | 3,578                                  | 2,655             | 17                | -                 | -                 | -                         | -                | 14,773                       | 3,956                | -                   | 226,517              |
| Due to Other Programs                   | -                   | -                     | 19,861            | 659,741              | 920               | -                                      | -                                      | -                                      | -                 | -                 | 2,670             | 21,390            | 1,782                     | 520              | 3,229                        | 3,116                | (713,229)           | -                    |
| Deferred Revenue - Current Portion      | -                   | -                     | -                 | 14,768               | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 14,768               |
| Lease Liability - Current Portion       | 65,071              | -                     | -                 | -                    | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 65,071               |
| Loans Payable - Current Portion         | -                   | -                     | -                 | 9,622,553            | -                 | 217,782                                | 33,740                                 | 32,802                                 | 106,566           | 21,523            | -                 | -                 | -                         | -                | 236,717                      | 123,029              | -                   | 10,394,712           |
| <b>TOTAL CURRENT LIABILITIES</b>        | <b>154,865</b>      | <b>-</b>              | <b>32,485</b>     | <b>10,621,027</b>    | <b>920</b>        | <b>230,470</b>                         | <b>42,187</b>                          | <b>36,380</b>                          | <b>109,221</b>    | <b>21,540</b>     | <b>2,670</b>      | <b>21,390</b>     | <b>1,782</b>              | <b>520</b>       | <b>254,719</b>               | <b>130,101</b>       | <b>(713,229)</b>    | <b>10,947,048</b>    |
| <b>NON-CURRENT LIABILITIES</b>          |                     |                       |                   |                      |                   |  |  |  |                   |                   |                   |                   |                           |                  |                              |                      |                     |                      |
| Deferred Revenue - Long-Term            | -                   | -                     | -                 | 21,346               | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 21,346               |
| Lease Liability                         | 439,430             | -                     | -                 | -                    | -                 | -                                      | -                                      | -                                      | -                 | -                 | -                 | -                 | -                         | -                | -                            | -                    | -                   | 439,430              |
| Loans Payable - Long-Term               | -                   | -                     | -                 | 15,009,299           | -                 | 2,473,890                              | 839,737                                | 934,747                                | 547,265           | 301,876           | -                 | -                 | -                         | -                | 1,769,618                    | 1,001,923            | -                   | 22,878,355           |
| <b>TOTAL NON-CURRENT LIABILITIES</b>    | <b>439,430</b>      | <b>-</b>              | <b>-</b>          | <b>15,030,645</b>    | <b>-</b>          | <b>2,473,890</b>                       | <b>839,737</b>                         | <b>934,747</b>                         | <b>547,265</b>    | <b>301,876</b>    | <b>-</b>          | <b>-</b>          | <b>-</b>                  | <b>-</b>         | <b>1,769,618</b>             | <b>1,001,923</b>     | <b>-</b>            | <b>23,339,131</b>    |
| <b>TOTAL LIABILITIES</b>                | <b>594,295</b>      | <b>-</b>              | <b>32,485</b>     | <b>25,651,672</b>    | <b>920</b>        | <b>2,704,360</b>                       | <b>881,924</b>                         | <b>971,127</b>                         | <b>656,486</b>    | <b>323,416</b>    | <b>2,670</b>      | <b>21,390</b>     | <b>1,782</b>              | <b>520</b>       | <b>2,024,337</b>             | <b>1,132,024</b>     | <b>(713,229)</b>    | <b>34,286,179</b>    |
| <b>NET ASSETS</b>                       |                     |                       |                   |                      |                   |  |  |  |                   |                   |                   |                   |                           |                  |                              |                      |                     |                      |
| Without Donor Restrictions              | 1,229,118           | -                     | -                 | 11,458,053           | (12,836)          | 466,996                                | 197,442                                | 222,490                                | 136,137           | 7,554             | (63,505)          | (40,695)          | (1,370)                   | (3,398)          | (53,463)                     | 205,750              | -                   | 13,748,273           |
| With Donor Restrictions                 | 519,078             | 138,357               | 281,716           | 140,907              | 431,811           | -                                      | -                                      | -                                      | -                 | -                 | 963,260           | 1,002,424         | 196,244                   | 94,104           | -                            | -                    | -                   | 3,767,901            |
| <b>TOTAL NET ASSETS</b>                 | <b>1,748,196</b>    | <b>138,357</b>        | <b>281,716</b>    | <b>11,598,960</b>    | <b>418,975</b>    | <b>466,996</b>                         | <b>197,442</b>                         | <b>222,490</b>                         | <b>136,137</b>    | <b>7,554</b>      | <b>899,755</b>    | <b>961,729</b>    | <b>194,874</b>            | <b>90,706</b>    | <b>(53,463)</b>              | <b>205,750</b>       | <b>-</b>            | <b>17,516,174</b>    |
| <b>TOTAL LIABILITIES AND NET ASSETS</b> | <b>\$ 2,342,491</b> | <b>\$ 138,357</b>     | <b>\$ 314,201</b> | <b>\$ 37,250,632</b> | <b>\$ 419,895</b> | <b>\$ 3,171,356</b>                    | <b>\$ 1,079,366</b>                    | <b>\$ 1,193,617</b>                    | <b>\$ 792,623</b> | <b>\$ 330,970</b> | <b>\$ 902,425</b> | <b>\$ 983,119</b> | <b>\$ 196,656</b>         | <b>\$ 91,226</b> | <b>\$ 1,970,874</b>          | <b>\$ 1,337,774</b>  | <b>\$ (713,229)</b> | <b>\$ 51,802,353</b> |

VERMONT COMMUNITY LOAN FUND, INC. AND SUBSIDIARIES  
SUPPLEMENTARY INFORMATION  
COMBINING SCHEDULE OF ACTIVITIES  
December 31, 2022

Schedule 2

|  | Operating Fund | GMP CVPS RDF/CHP Fund | VECAA Fund | Unrestricted Fund | Agri Tourism Fund | Intermediary Relending Program 29 Fund | Intermediary Relending Program 30 Fund | Intermediary Relending Program 31 Fund | SBA Fund   | RMAP Fund | EDA Fund    | EDA CARES Fund | Barre Revolving Loan Fund | NBRC Fund  | Food, Farms, and Forest Fund | Next Generation Fund | Total         |
|--|----------------|-----------------------|------------|-------------------|-------------------|--|--|--|------------|-----------|-------------|----------------|---------------------------|------------|------------------------------|----------------------|---------------|
| CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS                 |                |                       |            |                   |                   |  |  |  |            |           |             |                |                           |            |                              |                      |               |
| Revenue and Support  |                |                       |            |                   |                   |  |  |  |            |           |             |                |                           |            |                              |                      |               |
| Contributions  | \$ 118,340     | \$ -                  | \$ -       | \$ -              | \$ -              | \$ -                                   | \$ -                                   | \$ -                                   | \$ -       | \$ -      | \$ -        | \$ -           | \$ -                      | \$ -       | \$ -                         | \$ -                 | \$ 118,340    |
| Grants   | 274,295        | -                     | -          | 500,000           | -                 | -                                      | -                                      | -                                      | -          | -         | -           | -              | -                         | -          | -                            | -                    | 774,295       |
| Financing Charges  | 89,015         | -                     | -          | -                 | -                 | -                                      | -                                      | -                                      | -          | -         | -           | -              | -                         | -          | -                            | -                    | 89,015        |
| Loan Interest  | -              | -                     | -          | 1,107,780         | 9,401             | 133,588                                | 38,898                                 | 50,034                                 | 19,505     | 9,911     | 26,900      | 49             | 2,491                     | 4,642      | 55,094                       | 46,926               | 1,505,219     |
| Net Investment Income  | 2,081          | -                     | -          | 142,225           | -                 | 2,632                                  | 685                                    | 661                                    | 422        | 286       | 740         | -              | 224                       | -          | 1,430                        | 1,060                | 152,446       |
| Other Income   | 24,515         | -                     | -          | -                 | -                 | -                                      | -                                      | -                                      | -          | -         | -           | -              | -                         | -          | -                            | -                    | 24,515        |
| Net Assets Released from Restrictions                            | 139,068        | 56,850                | 273,808    | 6,000             | -                 | -                                      | -                                      | -                                      | -          | -         | -           | -              | 1,971                     | -          | -                            | -                    | 477,697       |
| Total Unrestricted Revenue and Support                           | 647,314        | 56,850                | 273,808    | 1,756,005         | 9,401             | 136,220                                | 39,583                                 | 50,695                                 | 19,927     | 10,197    | 27,640      | 49             | 4,686                     | 4,642      | 56,524                       | 47,986               | 3,141,527     |
| Expenses:  |                |                       |            |                   |                   |  |  |  |            |           |             |                |                           |            |                              |                      |               |
| Program Services   | 1,295,170      | 56,850                | 273,808    | 365,474           | 4,833             | (18,332)                               | 10,798                                 | 3,957                                  | 21,120     | 9,798     | 13,550      | 4,097          | 589                       | 4,513      | 54,809                       | 23,445               | 2,124,479     |
| Management and General   | 453,012        | -                     | -          | -                 | -                 | -                                      | -                                      | -                                      | -          | -         | -           | -              | -                         | -          | -                            | -                    | 453,012       |
| Fundraising  | 100,290        | -                     | -          | -                 | -                 | -                                      | -                                      | -                                      | -          | -         | -           | -              | -                         | -          | -                            | -                    | 100,290       |
| Total Expenses   | 1,848,472      | 56,850                | 273,808    | 365,474           | 4,833             | (18,332)                               | 10,798                                 | 3,957                                  | 21,120     | 9,798     | 13,550      | 4,097          | 589                       | 4,513      | 54,809                       | 23,445               | 2,677,781     |
| CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS BEFORE TRANSFERS | (1,201,158)    | -                     | -          | 1,390,531         | 4,568             | 154,552                                | 28,785                                 | 46,738                                 | (1,193)    | 399       | 14,090      | (4,048)        | 4,097                     | 129        | 1,715                        | 24,541               | 463,746       |
| Transfers  | 1,131,208      | -                     | -          | (864,892)         | (9,401)           | (108,176)                              | (30,837)                               | (40,692)                               | 10,863     | (3,541)   | (27,640)    | -              | (2,715)                   | -          | (24,300)                     | (29,877)             | -             |
| CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS                  | (69,950)       | -                     | -          | 525,639           | (4,833)           | 46,376                                 | (2,052)                                | 6,046                                  | 9,670      | (3,142)   | (13,550)    | (4,048)        | 1,382                     | 129        | (22,585)                     | (5,336)              | 463,746       |
| NET ASSETS WITHOUT DONOR RESTRICTIONS- January 1, 2022           | 1,299,068      | -                     | -          | 10,932,414        | (8,003)           | 420,620                                | 199,494                                | 216,444                                | 126,467    | 10,696    | (49,955)    | (36,647)       | (2,752)                   | (3,527)    | (30,878)                     | 211,086              | 13,284,527    |
| NET ASSETS WITHOUT DONOR RESTRICTIONS - December 31, 2022        | \$ 1,229,118   | \$ -                  | \$ -       | \$ 11,458,053     | \$ (12,836)       | \$ 466,996                             | \$ 197,442                             | \$ 222,490                             | \$ 136,137 | \$ 7,554  | \$ (63,505) | \$ (40,695)    | \$ (1,370)                | \$ (3,398) | \$ (53,463)                  | \$ 205,750           | \$ 13,748,273 |
| CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS                    |                |                       |            |                   |                   |  |  |  |            |           |             |                |                           |            |                              |                      |               |
| Contributions  | \$ 86,000      | \$ -                  | \$ 20,901  | \$ -              | \$ -              | \$ -                                   | \$ -                                   | \$ -                                   | \$ -       | \$ -      | \$ -        | \$ -           | \$ -                      | \$ -       | \$ -                         | \$ -                 | \$ 106,901    |
| Grants   | -              | -                     | 235,000    | -                 | -                 | -                                      | -                                      | -                                      | -          | -         | -           | 42,000         | -                         | -          | -                            | -                    | 277,000       |
| Net Investment Income  | -              | 282                   | -          | -                 | 170               | -                                      | -                                      | -                                      | -          | -         | -           | 67             | -                         | 15         | -                            | -                    | 534           |
| Net Loan Interest Income   | -              | -                     | -          | -                 | -                 | -                                      | -                                      | -                                      | -          | -         | -           | 96             | -                         | 839        | -                            | -                    | 935           |
| Net Assets Released from Restrictions                            | (139,068)      | (56,850)              | (273,808)  | (6,000)           | -                 | -                                      | -                                      | -                                      | -          | -         | -           | -              | (1,971)                   | -          | -                            | -                    | (477,697)     |
| CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS                     | (53,068)       | (56,568)              | (17,907)   | (6,000)           | 170               | -                                      | -                                      | -                                      | -          | -         | -           | 42,163         | (1,971)                   | 854        | -                            | -                    | (92,327)      |
| NET ASSETS WITH DONOR RESTRICTIONS- January 1, 2022              | 572,146        | 194,925               | 299,623    | 146,907           | 431,641           | -                                      | -                                      | -                                      | -          | -         | 963,260     | 960,261        | 198,215                   | 93,250     | -                            | -                    | 3,860,228     |
| NET ASSETS WITH DONOR RESTRICTIONS - December 31, 2022           | \$ 519,078     | \$ 138,357            | \$ 281,716 | \$ 140,907        | \$ 431,811        | \$ -                                   | \$ -                                   | \$ -                                   | \$ -       | \$ -      | \$ 963,260  | \$ 1,002,424   | \$ 196,244                | \$ 94,104  | \$ -                         | \$ -                 | \$ 3,767,901  |